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ATTORNEYS AT LAW

June 16, 2008

**Ex Parte**

Marlene H. Dortch  
Secretary  
Federal Communications Commission  
445 12<sup>th</sup> Street, SW  
Washington, DC 20554

***Re: Implementation of Section 224 of the Act; Amendment of the Commission's Rules and Policies Governing Pole Attachments, FCC WC Docket No. 07-245, RM-11293 and RM-11303.***

Dear Ms. Dortch:

On June 13, 2008, Frank Chiaino, Executive Vice President and Chief Operating Officer, and Charles Stockdale, General Counsel, of Fibertech Networks, LLC ("Fibertech"), Brita Strandberg and John Nakahata of Harris, Wiltshire, and Grannis, LLP met with John Hunter, Special Counsel to Commissioner McDowell. Also on June 13, 2006, the aforementioned group along with Stephanie Weiner of Harris, Wiltshire and Grannis, LLP met with Dana Shaffer, Julie Veach and Jeremy Miller of the Wireline Competition Bureau.

On June 16, 2008, Frank Chiaino, Charles Stockdale, Brita Strandberg, and John Nakahata met separately with Amy Bender, Acting Legal Advisor to Chairman Martin, with Wayne Leighton, Special Advisor to Commissioner Tate, and with Scott Deutchman, Legal Advisor to Commissioner Copps.

During each of these meetings, the participants discussed issues raised in the attached presentation and Fibertech's previous filings in the above-captioned proceedings. Please let me know if you have any questions or concerns.

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Sincerely,



John T. Nakahata

*Counsel to Fibertech Networks, LLC*

cc: Amy Bender  
Scott Deutchman  
John Hunter  
Wayne Leighton  
Dana Shaffer  
Julie Veach  
Jeremy Miller



» CUSTOMER DRIVEN. TO THE LAST MILE.

# Market Map



● Current Markets

# Overview of Business



- Fibertech builds and operates metro-area networks in 21 cities with over 4,500 route miles of high-capacity fiber-optic lines – all installed and owned by Fibertech
- Services offered:
  - Dark fiber
  - Lit transport:
    - Ethernet, including GigE
    - TDM-based connections, including T-1's
  - High-speed Internet access
- Technology:
  - Fibertech's passive optical network ("PON") platform is state-of-the-art and supports voice, data, and video services
  - PON transport technology is IP-based and can provide end-users with Ethernet and/or traditional TDM-based bandwidth



## Examples of Services Offered



- Cellular companies use Fibertech for backhaul from cell sites, saving up to 90% over special access offerings.
- CLECs use Fibertech for transport and last-mile connections to their customers.
- Healthcare providers use Fibertech to improve speed and accuracy of diagnoses and reduce costs.
- Businesses, schools, and government agencies use Fibertech to connect multiple locations and for data storage and recovery.

- Predictable and timely pole access is crucial to facilities-based broadband and special access competition
- Three easy steps to bring more broadband:
  - Codify the FCC's holdings that pole owners may not adopt discriminatory bans on boxing or extension arms.
  - Revise the FCC's current pole access timeline by adopting deadlines for completion of make ready work and pole licensing, with self-correcting remedies.
  - Maintain the FCC's holdings that attachers are entitled to make service drops on reasonable notice.